

Vail Racquet Club

Mountain Resort

Join the Short Term Rental Program

No hidden fees. On-site management. Owner flexibility



Income Potential – based on low owner usage. Have a nicer unit? Earn more \$

Unit Type	Gross Income Gold	Gross Income Platinum
1 Bedroom	\$25,000	\$36,000
2 Bedroom	\$28,000	\$39,000
3 Bedroom	\$35,000	\$45,000

Surpluses

Our goal is to make you even more \$\$\$\$. In fiscal year 2014, 2015, 2016 and 2017 the average surplus rebate to owners was an additional 5%.

Interested in partnering and finding out more?

Contact Lindsay Stadler, the Owner Relations Manager, Lindsay@VRCMR.com

Benefits that 100 owners are already taking advantage of. We handle it all...

- Homeowners can enjoy their units and earn income
- Operation is run for the benefit of participants
- On site Management and Accounting services provided
- Marketing and Brand management; print, on-line travel agents, website, VRBO, Airbnb etc.
- Dedicated website designed to attract guests and make sales
- Revenue Management with dynamic pricing strategy assures best rate and optimal occupancy
- Front Desk services and key handling
- Guest services and complaint resolution
- On-site Group Sales and Reservation staff
- Guest Housekeeping and Maintenance services provided
- Loss and Damage mitigation through unit inspections
- Credit Card fees and taxes paid by the program
- All listing fees, commissions and booking fees handled by the operation
- Screening guests; minimum age, no pets, no smoking, valid credit cards
- Electronic entry door locks; can be interrogated for added security
- Club usage fees paid in the split so guests can enjoy the facilities
- In-room safes and amenities provided
- 24 hour on-call emergency service
- On-line owner reservation system; book owner stays and view current reservations

Rental Income Split

The standard 45% Rental Operation split is budgeted to cover:

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|-------------------------------------|-----|
| • Housekeeping | 31% |
| • Sales, Marketing and Reservations | 27% |
| • Management and Accounting | 11% |
| • Front Desk | 13% |
| • Club | 5% |
| • Maintenance in units | 4% |
| • Credit Card Processing | 5% |
| • Other | 4% |